



Piero Soldati

Nato a Castiglione delle Stiviere il 13/07/1964

Cittadinanza: Italiana

Stato civile: coniugato

Residente a Carpenedolo (BS)

Linkedin Public profile: <http://it.linkedin.com/in/pierosoldati>

Esperienze Professionali

- Dal 2015 :

Consulente settore Hospitality

- Dal 2014 :

Presidente C.d.A.

Carpenedolo Servizi Srl

- Dal 2010 al 2013:

Sale Director & Country Manager Italy

L2M Entertainment System Srl.

- Dal 2004 al 2009:

Director South & Middle East Regions

Sale Manager Balkan Countries

Quadrigo Italia S.p.A

- Dal 1998 ad 2003:

Operational Manager

Quadrigo Italia S.p.A

- Dal 1994 al 1997:

Technical Manager

Quadrigo Italia S.p.A

- Dal 1993 al 1994:

Agente di Commercio

Società Affiliata al gruppo Autodesk.

- Dal 1991 al 1993:

Technical Manager

Grafite S.r.l.

- Dal 1988 al 1990:

Tecnico installatore

Imet S.r.l.

- Dal 1981 al 1987:

Tecnico installatore

Tradelek S.r.l.

Formazione:

- Istituto Tecnico Professionale
- Oxford English School (UK) .

Conoscenze Linguistiche

- Inglese : Fluente
- Spagnolo: Discreto

Conoscenze Informatiche

- ambiente Windows: fluente
- pacchetti Microsoft Office: fluente
- Access: fluente
- Microsoft Project: buona
- Autocad: discreta
- Reti network: buona

Autorizzo al trattamento dei dati personali da me forniti ai sensi del D.lgs 196 del 30.06.2003

Endorsements

Mladen Hekic

Regional manager, LOCATEL

Piero is creative individual that enjoys his work and is highly motivated to produce results. Most of all, Piero is great to work with, true team player.

February 19, 2013, Mladen worked with Piero at LOCATEL

GIUSEPPE DI GARBO

responsabile fiscale presso Baglioni Hotels Spa

Piero è un professionista dotato di eccellenti conoscenze nel campo della vendita di servizi IT. Segnalo Piero anche per le sue caratteristiche personali come l'onestà e la cura del cliente.

February 10, 2013, GIUSEPPE was Piero's client

Eugenio Rigo

General Manager at Baglioni Hotels

Piero Soldati estremamente professionale , puntuale , disponibile e con un ottimo risultato finale .

February 1, 2013, Eugenio was Piero's client

Jan Mazur

Sales Manager DACH bei Locatel GmbH

It was a pleasure for me to work with Piero during his time at Locatel. He was sharing his high level of market and product knowledge and experience in order to drive and push our business! Beside that I recognized him as a really hard worker being very focused on reaching his targets!

January 28, 2013, Jan worked with Piero at LOCATEL

Julian Foxon

Hotel Guest Technology

I had the pleasure of working with Piero and under very difficult circumstances in the Italian market, he has worked hard to forge local relationships and think outside the box, with the priority to build a viable business model and sustainable growth. He has a real tenacity to win business!!

January 22, 2013, Julian worked directly with Piero at LOCATEL

Olivier GIPPET

VICE-PRESIDENT INTERNATIONAL DEVELOPMENT at LOCATEL

Piero is a hard worker and a customer oriented person. He knows how to use his solid market experience to put organise his work and propose constructive solutions in a given situation.

January 20, 2013, Olivier worked with Piero at LOCATEL

Giancarlo Monti

Owner

I have collaborated with Piero for many years... and still i do, appreciating: his technical competence, proved attitude to deserve right solutions to hoteliers and personal ability to deal and manage Customer Satisfaction in Hotel Business environment !

January 18, 2013, Giancarlo was with another company when working with Piero at LOCATEL

Laura Cattaneo

Experienced Translator - Marketing, Hospitality, HR & Training, Law

Piero is a trusted business partner, with an extensive experience and know-how in his field of work. He's smart, always knowledgeable, attentive, capable of giving clear instructions to get to the intended target. He is also a nice person to work with and has a very wide net of connections. Working with him is a pleasure.

January 16, 2013, Laura was a consultant or contractor to Piero at LOCATEL

Roberto Mariano

Resp Sistemi Informativi

Il lavoro di Piero è stato preciso, puntuale e completo. Ha fornito una soluzione adeguata alle richieste, ha saputo riadattare adeguatamente la sua proposta ad ogni cambiamento di scenario che è sopraggiunto.

January 16, 2013, Roberto was Piero's client

Alex Yau

Key Account Manager at LOCATEL

Piero has worked in the Hospitality Technology industry for a number of years and I have had the pleasure & privilege to collaborate on projects with him and his Team, for the last 2. He is passionate and focused on finding ways to deliver and exceed Clients' expectations, which, considering the current economic climate - demonstrates his adaptability, resourcefulness, understanding of the value of relationships and Teamwork. I very much look forward to working with Piero again and recommend his ingenuity, creative and sometimes "outside of the box" methodologies

January 15, 2013, Alex worked with Piero at LOCATEL

Lionel Levy

, Chief Operating Officer, Quadriga Worldwide Ltd (colleague)

managed you indirectly

"Piero was an outstanding customer facing operations manager and project manager within the organisation. He showed drive, energy and enthusiasm and could always be relied on to deliver above and beyond expectations. He was particularly good at dealing with customers, suppliers and employees and was a real asset within the organisation. A particular strength of Piero's was to find a way to get things done despite any hurdles which he might face along the way. I would have no hesitation in recommending Piero for a role that would require someone with his broad range of skills. Highly recommended." *March 7, 2010*

Alberto Broggi

, Area General Manager Sud Europe & ME, Quadriga (colleague)

managed you

"Piero Soldati worked with me 15 years covering different responsibilities in our operation and logistic departments. Last 3 years he was also responsible for our sales in Slovenia and Croatia. Most of our company service quality and recognized organization efficiency are due to his extremely professional approach. Hard worker, trustable, sincere, proactive. His team recognized in him a natural leader. For any additional info don't hesitate to contact me. Alberto Broggi" *December 9, 2009*

Joris Wallaert

, Service Manager New Territories / Manager Training Programme, Quadriga Worldwide Ltd. (colleague)

worked directly with you

"I worked with Piero on several projects in the Middle east and he has always impressed me with his project management, documentation and personal skills. With Piero an "issue" becomes an opportunity to establish a good, trust based, relation between the involved parties whilst resolving the issue to everyone's satisfaction." *December 10, 2009*

Yiannis Chrysaphes

, General manager, Quadriga Greece (colleague)

reported to you

"If someone needs a job or a project to be done in an unknown or difficult environment, Piero is the right person to drive it, in with an excelled and professional quality. I know him since 1995, he has never failed at any project; he has succeeded to run project even in the middle of nowhere (ex Seychelles islands). I'm proud to have worked with him. Good luck Piero ." *December 10, 2009*

Laura Mordecai

, Senior Legal Counsel, Quadriga Worldwide Limited (colleague)

worked directly with you

"Piero is a diligent project director who goes the extra mile to ensure a project is completed well and to time. Piero is not phased by the various challenges that he faces as project manager and overcomes them calmly and pragmatically." *December 15, 2009*

Tim Wood

, Regional Business Manager (Middle East and Turkey), Quadriga (colleague)

worked directly with you

"Piero is a highly skilled and versatile project manager, he has a 'hands on' attitude and never finds a difficulty to be more than a challenge. He turns issues into opportunities and readily builds trust and lasting relationships at all levels. As I have worked with Piero for 10 years, I would recommend him without hesitation as he would be an invaluable asset to any employer." *December 17, 2009*

Giuseppe D'Angelo

, Marketing & Sales Specialist BU Hospitality, Philips Lighting (business partner)

was a consultant or contractor to you

"Good guy to work with..... Always committed to the business, willing to cooperate to the maximum level, while being rigorous with the suppliers as well." *January 22, 2010*

Joe Cilia

(client)

Joe hired you as a Interactive systems for Hospitality in 2006 and hired you more than once

Top qualities: Great Results, Expert, High Integrity

"As an international client of Quadriga I worked with Piero on a number of projects, and have always found him extremely responsible and very professional in his work." *January 11, 2010*